

## **Accountants lose thousands through poor billing**

Almost a third of accountants don't regularly raise an engagement letter for new work, according to a new survey from Bizezia, based in Haywards Heath.

Yet poor billing systems can cost accountants thousands of pounds in unpaid work. A small practice, for example, can throw away £57,000 in lost profit each year by simply not charging for the few extra hours work they carry out for each client.

Bizezia has launched a new version of its contract manager package which offers over 140 engagement letter templates which are organised into nine categories. Each client added to the system automatically generates a comprehensive terms and conditions letter.